

EXHIBIT 1

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17 **UNITED STATES DISTRICT COURT**
18
19 **NORTHERN DISTRICT OF CALIFORNIA**
20
21 **SAN JOSE DIVISION**

22 MAXIMILIAN KLEIN, et al.,

23 Case No. 5:20-cv-08570-LHK (VKD)

24 Plaintiffs,

25 Hon. Virginia K. DiMarchi

26 vs.

27 **PLAINTIFFS' OPENING BRIEF**
28 **REGARDING FACEBOOK, INC.'S**
29 **AUGUST 20, 2021 CLAWBACK NOTICE**

30 FACEBOOK, INC.,

31 **FILED UNDER SEAL**

32 Defendant.

33 This Document Relates To: All Actions

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FILED UNDER SEAL**INTRODUCTION**

Facebook has clawed back nine communications from an April 8-9, 2018 email thread, asserting attorney-client privilege. These communications do not appear, based on their unredacted context, to be attorney-client privileged. First, they do not appear to have been primarily made for the purpose of providing legal advice. Second, they do not appear to have been made confidentially between attorney and client, as a third-party public relations consultant was a recipient of each challenged communication. Finally, Facebook has, despite repeated inquiries, declined to offer specific facts to support its claim of non-waiver over the subject communications—each of which was previously produced in unredacted form outside this litigation, perhaps on several occasions.

Facebook, which bears the burden of proving each aspect of the claimed privilege, has not carried its burden here with respect to any of the communications it seeks to withhold from Plaintiffs. Facebook should be compelled to produce each clawed-back communication in unredacted form.

BACKGROUND

On August 20, 2021, Facebook sent Plaintiffs a letter (Ex. A) and supplemental privilege log (Ex. B) seeking to claw back twelve documents. The twelve documents Facebook clawed back—all from a single email thread—include nine distinct communications that Facebook has now redacted on the basis of alleged attorney-client privilege. In the three representative documents submitted with this motion as Exhibits C-E, these redactions are labeled by Plaintiffs with “R1” to “R9” in order to ease the Court’s understanding and review. Plaintiffs have not seen the actual underlying communications that Facebook has now redacted but have requested that Facebook produce Exhibits C-E, which comprise all nine challenged redactions, to the Court in unredacted form for *in camera* review.

Each communication in question is part of a single (occasionally forked) email thread that occurred on Sunday and Monday, April 8-9, 2018, in response to a press inquiry about Facebook’s exclusion of apps from functionality provided through Facebook’s developer Platform. *See* Exs. C-E. Specifically, at 11:53 a.m. on April 8, 2018, editor-at-large Josh Constine of the online news outlet TechCrunch emailed [REDACTED], then a Facebook corporate communications manager:

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1 I'm working on a story to be published this evening about
2 Facebook's history of removing Find Friends access from apps that
replicate core functionality or don't share content back.

3 Can you provide a list of apps that have had this happen? I know of
4 Twitter, Vine, Voxer, MessageMe, Wonder, Phhoto (cut off by
Instagram), and Path (cut off for spamming uploaded phone
5 contacts).

6 Does Facebook have a statement about why its policy states "You
7 may not use Facebook Platform to promote, or to export user data
to, a product or service that replicates a core Facebook product or
8 service without our permission" (now listed as "Don't replicate core
functionality that Facebook already provides." in the TOS)? How
9 does Facebook respond to the criticism that if users want to share
10 their friend list with another app and find their friends there, that
Facebook blocking that is both anti-competitive and hurts user by
11 reducing data portability?

12 What is Facebook's explanation for not allowing the Download
13 Your Information export of friends' email addresses that are visible
to a user on those friends' profiles?

14 Ex. C at PALM-002033287-88; *see also* Ex. D at PALM-002033781; Ex. E at PALM-002033754.

15 Within ten minutes, Ms. [REDACTED]—a communications employee—emailed six other people:
16 Facebook communications managers [REDACTED] and [REDACTED], Facebook communications
17 directors [REDACTED] and [REDACTED], Facebook communications executive [REDACTED], and
18 Rebecca Hahn, a Los Angeles-based partner at The OutCast Agency, "an integrated marketing
19 agency specializing in digital, communications, and branding." Ex. C at PALM-002033287; *see* Ex.
20 F. Ms. [REDACTED]'s message to these six communications professionals (five Facebook employees, one
21 at The OutCast Agency; none have law degrees) was, "[w]ho's the right person to handle this?" Ex.
22 C at PALM-002033287. Ms. [REDACTED] responded by adding two new Facebook employees: product
23 management director [REDACTED], and in-house product counsel [REDACTED], stating, "I don't
24 know much about this – @ [REDACTED] and @ [REDACTED], any insight you can provide here?" *Id.*
25 No privilege label appears on this communication, which is directed toward seven non-lawyers—
26 one called out with a name and @ symbol—and asks for background information in response to a
27 press inquiry. *Id.* at PALM-002033286-87.

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1 What follows next in the thread is the addition of platform partnership director [REDACTED]
2 [REDACTED], public policy director [REDACTED], and in-house counsel [REDACTED], all
3 expressly added for their “involve[ment] with this policy” or “policy context”—referring,
4 ultimately, back to TechCrunch’s request for public comment on Facebook’s allegedly
5 anticompetitive Platform policies and conduct. *See* Ex. C at PALM-002033286. Facebook’s first
6 redaction (labeled R1 by Plaintiffs) occurs at this point, and shortly thereafter two more people are
7 added to the email thread—Facebook engineer [REDACTED] and Facebook in-house counsel
8 [REDACTED]. *See* Ex. C at PALM-002033283-85 (redactions R2-R5). No privilege label appears
9 on the thread at this point, and all unredacted communications—and indeed the email subject of the
10 thread, “Re: Questions about Find Friends access removed from competitors for article today”—
11 refer to public relations containment, press management, and background questions about a policy
12 that TechCrunch asked for public comment on. *See id.* Indeed, one of the longer redacted
13 communications at this point in the thread (R5 in Plaintiffs’ Exhibits C-E) expressly says
14 “[REDACTED]”—both of whom are non-lawyers—“should chime in if I left out any context.” Ex. C at
15 PALM-002033283. None of these emails appear to request or provide legal advice.

16 Shortly thereafter, communications employee Ms. [REDACTED] places an “A/C Priv” label on her
17 next email—and on the thread as a whole. *See* Ex. C at PALM-002033282. Yet this email (time-
18 stamped 2:49 p.m.) is plainly non-privileged, adding communications executive [REDACTED]
19 and product executive [REDACTED] to the thread “for institutional knowledge *of how we’ve*
20 *externally messaged* the policy Josh/TC asks about below.” Ex. C at PALM-002033282 (emphasis
21 added). Facebook does not contend otherwise; it has not claimed privilege over Ms. [REDACTED]’s “A/C
22 Priv” email. This email further states, in highlighted comments, “WE WON’T COMMENT HERE”
23 and “WHAT REASON AND/OR CRITERIA SHOULD WE CITE FOR HOW/WHY WE APPLY
24 THIS POLICY,” respectively, and also identifies “what Justin said in the TC [TechCrunch] article
25 in 2013.” *Id.* To this point, the entire thread has centered upon a communications response to a press
26 inquiry, and the personnel on the thread—seven in-house communications employees ([REDACTED],
27 [REDACTED], [REDACTED], [REDACTED], [REDACTED], [REDACTED], [REDACTED]), an outside public relations consultant
28 (Hahn), three engineering/product employees ([REDACTED], [REDACTED], [REDACTED]), two partnership/policy

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1 directors ([REDACTED]), and three in-house counsel ([REDACTED]
2 [REDACTED])—reflect its decidedly non-legal purpose of shaping Facebook’s communications
3 strategy in response to a concerning press inquiry. *See* Ex. C at PALM-002033281-88.

4 The next email—R6 in Plaintiffs’ Exhibits A-C—adds then-Facebook General Counsel
5 [REDACTED]. *See* Ex. C at PALM-002033280-81. Mr. [REDACTED] remains on the thread for several
6 additional emails before eventually being removed, yet the unredacted content of the thread’s
7 communications remains exclusively focused on a communications response to the TechCrunch
8 inquiry. *See, e.g.*, Ex. C at PALM-002033280 (Ms. [REDACTED]: “Me again... Josh is pushing on the list
9 of apps against which we enforce our policy. We can not comment – but my q is whether or not he
10 will be able to figure out which ones we do this for? – is there any way this could happen, other than
11 talking to app developers?”); *id.* at PALM-002033279 (Ms. [REDACTED]: “He [TechCrunch’s Josh
12 Constine] can’t figure this out on his own. He can ask developers but there isn’t an independent way
13 for him to find this out.”); Ex. D at PALM-002033773 (Ms. [REDACTED]: “I’m quite sure Google+ and
14 YouTube have similar policies. Looking now.”). It is unclear what is redacted in R7-R8 (in Ex. C)
15 and R9 (in Ex. D), but all information available to Plaintiffs indicates that public relations support
16 for Facebook as a business was the primary, and likely sole, purpose for these communications that
17 Facebook now claims are attorney-client privileged. *See* Ex. C at 2033279-80 (R7 and R8); Ex. D.
18 at PALM-002033773 (R9).

19 On September 10, 2021, Plaintiffs wrote a letter to Facebook challenging its clawback of the
20 redacted communications in Exs. C-E, including on the basis of waiver. *See* Ex. G. Facebook
21 responded that the “documents were produced to the FTC inadvertently” and that Facebook had
22 “also clawed back the documents from the FTC.” *See* Ex H. On October 6, 2021, the parties met
23 and conferred, and on October 14, they submitted a joint discovery letter brief. *See* Ex. I. On October
24 26, the Court ordered briefing on the parties’ privilege dispute regarding Facebook’s August 20,
25 2021 clawback. On November 4, 2021, in response to an email from Plaintiffs, Facebook made
26 representations regarding its contention that Rebecca Hahn of The OutCast Agency—a recipient of
27 each clawed-back communication—was a functional employee of Facebook at the time of those
28 communications. *See* Ex. J.

FILED UNDER SEAL**ARGUMENT**

Facebook asserts that nine redacted communications contained in twelve clawed-back documents are attorney-client privileged.¹ “The attorney-client privilege protects confidential communications between attorneys and clients, which are made for the purpose of giving legal advice.” *United States v. Sanmina Corp.*, 968 F.3d 1107, 1116 (9th Cir. 2020) (cleaned up). Under Ninth Circuit law, “an eight-part test determines whether information is covered by the attorney-client privilege:”

(1) Where legal advice of any kind is sought (2) from a professional legal adviser in his capacity as such, (3) the communications relating to that purpose, (4) made in confidence, (5) by the client, (6) are at his instance permanently protected (7) from disclosure by himself or by the legal adviser, (8) unless the protection be waived.”

United States v. Ruehle, 583 F.3d 600, 607 (9th Cir. 2009) (cleaned up); *see also Sanmina Corp.*, 968 F.3d at 1116 (reciting same test). “The party asserting the privilege bears the burden of proving each essential element.” *Ruehle*, 583 F.3d at 607. Because the attorney-client privilege “contravenes the fundamental principle that the public has a right to every man’s evidence, courts construe it narrowly to serve its purposes[.]” *Wadler v. Bio-Rad Lab’ys, Inc.*, 212 F. Supp. 3d 829, 850 (N.D. Cal. 2016) (cleaned up). Here, Facebook has not—as it is required to do—satisfied at least three essential elements necessary to establish that these clawed-back communications are privileged.

First, Facebook has not shown—and cannot show—that the communications it now claims are attorney-client privileged were made “for the purpose of giving legal advice.” Based on the unredacted portions of the clawed-back documents and the recipients of the allegedly privileged communications, it is apparent that the clawed-back communications pertained to a public relations fiasco. What is *not* apparent—nor even, as far as Plaintiffs can tell, possible—is that the email threads in question primarily involve confidential requests for, and ultimately the confidential provision of, *legal advice* by Facebook attorneys to their corporate client. Under Ninth Circuit law, this means the communications in question, even though they involve Facebook attorneys, are *not*

¹ Facebook has not asserted work product protection or any other privilege over the twelve clawed-back documents.

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1 attorney-client privileged. *See In re Grand Jury*, 13 F.4th 710, 713-14 (9th Cir. 2021) (adopting
2 “primary purpose” test to evaluate claims of privilege where attorney-client communications “might
3 have more than one purpose”).

4 Second, Facebook has not shown that the communications it now claims are attorney-client
5 privileged were in fact made solely and confidentially between attorney and client. “[A] party
6 asserting the attorney-client privilege has the burden of establishing the relationship *and* the
7 privileged nature of the communication.” *Ruehle*, 583 F.3d at 607 (emphasis in original). But *every*
8 communication that Facebook now claims is attorney-client privileged was made to a third-party
9 public relations consultant, Rebecca Hahn of The OutCast Agency. Although Facebook now claims
10 Ms. Hahn was a functional employee of Facebook at the time of the communications in question,
11 Facebook’s statements about Ms. Hahn appear to argue that Ms. Hahn was functionally an “in-house
12 communications” employee of Facebook. *See* Ex. J at 1. But that does not help with the actual
13 privilege claim here. Either the redacted communications were primarily made for the purpose of
14 giving confidential *legal* advice (in which case Ms. Hahn was a third party, as Facebook makes no
15 claim she was functionally part of its legal team), or the redacted communications were made (as
16 seems evident from their unredacted context) principally for non-legal reasons—*i.e.*, a
17 communications crisis engendered by a press inquiry about Facebook’s past anticompetitive
18 behavior. Facebook claims that Ms. Hahn would be a functional employee in the latter case, but
19 accepting its claim on that point means that it loses on the privilege issue: Ms. Hahn’s presence on
20 every redacted communication lays bare the true nature of what Facebook seeks to claw back.

21 Third, Facebook has not established that its past production(s) of the communications it now
22 claims are privileged did not irrevocably waive privilege over these communications. As with every
23 other aspect of the Ninth Circuit test for attorney-client privilege, it is the privilege proponent’s
24 burden to establish non-waiver. Facebook has not done so here. It has claimed that its past
25 production(s) of the communications in question was or were “inadvertent,” but to this day,
26 Facebook has declined to tell Plaintiffs even *how many times* the clawed-back communications were
27 produced in unredacted form outside of this litigation—let alone when, to whom, and under what
28 circumstances. All Plaintiffs know at this point is that Facebook produced each challenged

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1 communication at least one other time, at least two years ago, and outside the context of *any* litigation
2 (let alone this one). And Facebook apparently never sought to claw the information back from
3 *anyone* until mid-2021. To meet its burden to establish non-waiver under Ninth Circuit law,
4 Facebook must explain to whom it previously produced the challenged communications; when; and
5 in what context. Facebook has failed to do so.

6 **I. Facebook Cannot Establish That The Redacted Communications Were Primarily**
7 **Made For The Purpose Of Giving Legal Advice**

8 Each of the nine clawed-back communications (R1-R9 in Plaintiffs' Exs. C-E) appears in
9 the midst of a lengthy email thread devoted principally—and as far as Plaintiffs can discern from its
10 public portions, entirely—to providing public relations support in response to a troubling press
11 inquiry by TechCrunch. As discussed in the Background section of this brief, the thread in question
12 begins with a question from TechCrunch about Facebook's Platform policies and conduct—and in
13 particular, Facebook's history of excluding applications from functionality such as friends
14 information based on competitive analyses and data reciprocity. *See* Ex. C at PALM-002033287-
15 88. This question was directed toward a Facebook communications employee, who quickly roped
16 in a half-dozen other Facebook communications personnel—and a third-party consultant from The
17 OutCast Agency—for support. *Id.* at PALM-002033286-87. Over the next twenty-four hours, as the
18 recipients list swelled with additional communications employees, product and policy personnel,
19 and eventually three (sometimes four) in-house counsel, every non-redacted communication in the
20 thread was directed toward getting Facebook's story straight for the TechCrunch inquiry, including
21 by bringing in personnel who had previously made public communications about Facebook's
22 Platform to massage and conform the narrative for TechCrunch. *See id.* at PALM-002033279-88;
23 Ex. D at PALM-002033773.

24 On April 11, 2018—forty minutes after TechCrunch published a story titled “Zuckerberg
25 claims competition from ‘8 social apps’, but Facebook owns 3,” Ex. K, [REDACTED] (the
26 Facebook communications employee who initiated the thread in question) replied all to the fourteen
27 recipients on the thread—including all three in-house counsel whose communications Facebook
28 now claims were privileged—pasting TechCrunch's as-published story and stating: “Here's where

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1 this netted out thus far” Ex. L at PALM-002033644-45.)² One recipient, Mr. P [REDACTED],
 2 emailed Ms. [REDACTED] back to say “That came out just fine! Good job!” and Ms. [REDACTED] responded:
 3 “Thanks for your help.” *Id.* at PALM-002033644.

4 Given all the above the purpose of the entire email thread in Exs. C-E—and every
 5 communication therein—was plainly to craft Facebook’s response to a press inquiry about its
 6 Platform conduct and policies. This is not a legal issue, there do not appear (based on the information
 7 available to Plaintiffs) to be within Exs. C-E any requests for confidential legal advice—as opposed
 8 to business/communications inquiries to lawyers with historical or contextual knowledge about
 9 relevant issues. Again, the subject matter (a TechCrunch inquiry), the personnel (almost all non-
 10 lawyers, including a third-party PR consultant), and the phrasing of the unredacted communications
 11 that reference lawyers (“I don’t know much about this – @ [REDACTED] and @ [REDACTED], any
 12 *insight* you can provide here?”;³ “I’m looping in @ [REDACTED] and @ [REDACTED], who I believe have
 13 been closely involved with this policy”;⁴ “+ [REDACTED] who has policy *context*”;⁵ “the only thing I’d
 14 add on top of [REDACTED]’s message is that [REDACTED] and [REDACTED] have described the *rationale* for this policy”⁶)
 15 all indicate a non-legal purpose to the communications in Exs. A-C. *See, e.g., In re Vioxx Prod.*
 16 *Liab. Litig.*, 501 F. Supp. 2d 789, 809 (E.D. La. 2007) (“primary purpose” of communications
 17 “addressed to both lawyers and non-lawyers for review, comment, and approval” was “not to obtain
 18 legal assistance”); *United States v. Chevron Corp.*, 1996 WL 444597, at *2 (N.D. Cal. May 30,
 19 1996); *United States v. Int’l Bus. Machines Corp.*, 66 F.R.D. 206, 213 (S.D.N.Y. 1974). And the
 20 April 11, 2018 follow-up communications in the email thread in question—including an express
 21 acknowledgment by Ms. [REDACTED] to everyone on the thread, including attorneys, that the “nett[ing]
 22 out” of “[our]” communications was the TechCrunch story about Facebook’s anticompetitive
 23 behavior, Ex. L at PALM-002033644, as well as written exhalations of relief by Ms. [REDACTED] and Mr.
 24

25 _____
 26 ² Plaintiffs do not challenge the non-overlapping redaction in Ex. K, as the Court has ruled such a
 27 challenge untimely.

³ Ex. C at PALM-002033287 (emphasis added).

⁴ *Id.* at PALM-002033286.

⁵ *Id.* (emphasis added).

⁶ *Id.* at PALM-002033281 (emphasis added).

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1 [REDACTED], *id.*—indicates that the actual thread, lawyer communications and all, was actually
 2 about a press inquiry, and not anything else. *See, e.g., Breuder v. Bd. of Trustees of Cnty. Coll. Dist.*
 3 *No. 502, 2021 WL 4283464*, at *7 (N.D. Ill. Sep. 21, 2021) (noting that “general public relations
 4 work . . . falls outside the scope of the narrowly construed attorney-client privilege” and rejecting
 5 privilege claim where party did not establish that public relations consultants were “‘necessary’ to
 6 enable counsel to provide legal advice”).

7 Given that every redacted communication appears in an email thread solely directed toward
 8 a press inquiry, and not toward any sort of legal proceeding, question, or investigation, it is possible
 9 (even likely) that there is no legal purpose *at all* to one or more of the clawed-back communications.
 10 The mere inclusion of in-house counsel on these documents does not transform their non-legal
 11 nature. *See Meade v. Gen. Motors, LLC*, 250 F. Supp. 3d 1387, 1393 (N.D. Ga. 2017) (“The number
 12 of lawyers or non-lawyers to whom a communication was disseminated is not dispositive and a
 13 corporation’s choices of means and format in the communications between their lawyers and
 14 employees cannot limit their adversaries’ right of discovery of what otherwise is non-privileged and
 15 discoverable.” (cleaned up)); *IP Co., LLC v. Cellnet Tech., Inc.*, 2008 WL 3876481, at *3 (N.D. Cal.
 16 Aug. 18, 2008). Nor does Facebook’s casual use of “A/C Priv,” Ex. C at PALM-002033282, as
 17 confirmed by Facebook’s choice *not* to redact information under this moniker in the very documents
 18 at issue. *See, e.g., SPS Techs., LLC v. Briles Aerospace, Inc.*, 2020 WL 3050777, at *5 n.7 (C.D.
 19 Cal. Feb. 18, 2020) (“[I]nformation does not become privileged merely by marking it as such.”);
 20 *United States ex rel. Baklid-Kunz. v. Halifax Hosp. Med. Ctr.*, 2012 WL 5415108, at *6 (M.D. Fla.
 21 Nov. 6, 2012). And even for those documents that reflect communications *from* Facebook’s in-
 22 house counsel, “[i]t is not enough that a document was created by attorneys if the information that
 23 it contains was not made for the purpose of facilitating the rendition of legal advice or services,”
 24 *i.e.*, “the sort of advice that can be rendered *only* by consulting the legal authorities.” *In re Domestic*
 25 *Airline Travel Antitrust Litig.*, 2020 WL 3496748, at *6 (D.D.C. Feb. 25, 2020) (emphasis added).

26 Facebook certainly has not met its burden to establish such a purpose from the privilege log
 27 it provided (Ex. B), nor from the overall context of the clawed-back documents (Exs. C-E)—and
 28 under Ninth Circuit law, it is Facebook’s burden to establish that both “the [attorney-client]

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1 relationship *and* the privileged nature of the communication.” *Ruehle*, 583 F.3d at 607 (emphasis in
 2 original). Moreover, to the extent Facebook is able to establish *any* connection to an ostensible legal
 3 purpose in the redacted communications, the Ninth Circuit demands more: “where an attorney’s
 4 advice may integrally involve both legal and non-legal analysis,” the Ninth Circuit applies the
 5 “primary purpose test,” in which “courts look at whether the *primary purpose* of the communication
 6 is to give or receive legal advice as opposed to business or tax advice.” *In re Grand Jury*, 13 F.4th
 7 at 713-14. Given the unambiguously non-legal context of the entire thread—from start (email from
 8 TechCrunch) to finish (“Here’s where this netted out,” pasting the as-published TechCrunch
 9 article)—Facebook has failed to show that the redacted comments by attorneys throughout were
 10 “primarily” made for the purpose of giving legal advice, as required under Ninth Circuit law.⁷

11 **II. Each Challenged Communication Was Made To A Third Party Who Was Not A**
 12 **Functional Employee With Respect To The Claimed Privilege**

13 Next, even if one or more of the redacted communications was made primarily for the
 14 purpose of providing legal advice (which seems unlikely based on the information available to
 15 Plaintiffs), there is a separate problem with Facebook’s claims of attorney-client privilege over the
 16 redacted communications in Exs. C-E: each clawed-back communication was made to a third-party
 17 press consultant, Rebecca Hahn of The OutCast Agency. *See* Ex. C at R1-R8; Ex. D at R9.

18 “The transmission of a communication to a party outside the attorney-client relationship
 19 destroys the confidentiality of the communication and therefore the privilege may not be invoked
 20 as to that communication.” *Schaeffer v. Gregory Village Partners*, 78 F. Supp. 3d 1198, 1202 (N.D.
 21 Cal. 2015). Here, each clawed-back communication was sent to Ms. Hahn—a person who was not
 22 a Facebook employee in April 2018 (or ever). In order to claim attorney-client privilege over the
 23

24 ⁷ The outcome does not change regardless of whether this Court inquires if “*the* primary purpose”
 25 or “*a* primary purpose” of each redacted communication was to provide confidential legal advice.
 26 *See In re Grand Jury*, 13 F.4th at 716-17 (declining to choose between “*the* primary purpose” or “*a*
 27 primary purpose” because “the universe of documents in which the [‘*a* primary purpose’] test would
 28 make a difference is limited . . . [and] would only change the outcome of a privilege analysis in truly
 close cases, like where the legal purpose is just as significant as a non-legal purpose”); *cf. Ruehle*,
 583 F.3d at 607 (“The fact that a person is a lawyer does not make all communications with that
 person privileged. Because it impedes full and free discovery of the truth, the attorney-client
 privilege is strictly construed.” (cleaned up)).

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1 communications in question—and wholly aside from its burden to establish these communications’
2 legal purpose—Facebook bears the burden of showing that they were sent only “to the client,” *i.e.*,
3 Facebook. *See United States v. Graf*, 610 F.3d 1148, 1156 (9th Cir. 2010). Given that Ms. Hahn did
4 not actually work for Facebook at the time she was sent allegedly privileged communications,
5 Facebook must establish that Ms. Hahn was a “functional employee” of Facebook vis-à-vis the
6 communications in question to claim privilege. *See id.* at 1156-59.

7 On this issue, Plaintiffs have seen no actual evidence from Facebook, but did receive last
8 Thursday, November 4, 2021, a list of assertions that Facebook believes establish that “Ms. Hahn
9 was a functional employee of Facebook at the time the challenged emails were sent”:

- 10 • Facebook classified Hahn as a contingent worker from June 1, 11
12 2011 to May 21, 2018.
- 13 • At the time Hahn began working for Facebook, its 14
15 communications team was small, and some areas of the business
lacked dedicated communications support. Outcast was retained
to fill the gap where full-time Facebook employees were not
available.
- 16 • Accordingly, Hahn was integrated into and was an integral 17
18 member of Facebook’s in-house communications team.
- 19 • Hahn reported to a Facebook employee.
- 20 • Hahn was routinely entrusted with important matters for the
Facebook communications team. For example, she:
 - 21 ○ Routinely interacted with the business without another
member of Facebook’s communications team present.
 - 22 ○ Acted as a communications representative on behalf of the
company at major events, including the annual F8
conference for developers and Oculus Connect events.
 - 23 ○ Staffed executives for major press interviews.
 - 24 ○ Interacted with press on Facebook’s behalf just like a full-
time member of Facebook’s communications team would.
- 25 • Hahn was subject to both a non-disclosure agreement and a
confidentiality agreement.
- 26 • Hahn had badge access to Facebook facilities and routinely
worked on the Facebook campus with other members of the
communications team.

27 Ex. J at 1.

28 Facebook provided Plaintiffs no actual evidence in support of the above allegations, so
Plaintiffs are unable to do much but take them at face value at this point—although under Ninth
Circuit law, the Court must actually evaluate Facebook’s *proof* of its assertions about Ms. Hahn.

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1 *See Graf*, 610 F.3d at 1157-59 (reviewing evidence and findings of fact relating to functional
 2 employee determination); *Schaeffer*, 78 F. Supp. 3d at 1200-02, 1203-05 (evaluating evidence
 3 relating to functional employee determination). On this score, Plaintiffs note that Ms. Hahn’s own
 4 public statements about her work in the years immediately preceding 2018 indicate that she worked
 5 out of (and indeed founded) The OutCast Agency’s Los Angeles office, and “worked with brands
 6 across diverse industries including: Andreessen Horowitz, Facebook, Fifth Wall Ventures, Intuit
 7 TurboTax, Instagram, Lyft, Mint.com, the NFL, Oculus, and Tanium.” Ex. M at 1.

8 Based on Facebook’s assertions about Ms. Hahn, and Ms. Hahn’s own statements about her
 9 work while at The OutCast Agency, Ms. Hahn does not closely resemble the consultants found to
 10 be “functional employees” for privilege purposes in *Graf* and in *Schaeffer*. For example, in *Graf*,
 11 “[e]vidence at trial . . . showed Graf was heavily involved in all facets of the corporation’s
 12 operations.” 610 F.3d at 1153. Although ostensibly a “consultant,” there was evidence that the only
 13 reason Graf was not hired formally as a company employee was that the state of California had
 14 banned him from insurance work, which was the company’s business. *Id.*; *see also Schaeffer*, 78 F.
 15 Supp. 3d at 1203 (discussing *Graf*). This stands in contrast to Ms. Hahn, who was apparently a
 16 consultant in the truest sense of the word—working at (and out of) a third-party public relations
 17 agency on behalf of nearly a dozen major accounts, of which Facebook was one. *See* Ex. M at 1;
 18 *Universal Standard Inc. v. Target Corp.*, 331 F.R.D. 80, 90 (S.D.N.Y. 2019) (“functional equivalent
 19 exception” inapplicable where third party lacked “independent decision-making authority, primary
 20 responsibility, and . . . *had numerous other customers*” (emphasis added and cleaned up)); *In re
 21 Restasis (Cyclosporine Ophthalmic Emulsion) Antitrust Litig.*, 352 F. Supp. 3d 207, 215 (E.D.N.Y.
 22 2019) (consultants not “functional employees” where they “likely served as consultants for other
 23 companies”); *Lynx Sys. Devs., Inc. v. Zebra Enter. Sols. Corp.*, 2018 WL 1532614, at *4 (D. Mass.
 24 Mar. 28, 2018) (consultants not functional employees where “not obligated to work exclusively for
 25 Zebra”); *Durling v. Papa John’s Int’l, Inc.*, 2018 WL 557915, at *5 (S.D.N.Y. Jan. 24, 2018).

26 In *Schaeffer*—and in several cases analyzed by the Court in that decision—the consultants
 27 found to be functional employees with respect to allegedly privileged communications had specific
 28 legal bents to their responsibilities at the corporations in question. For example, in *In re Bieter Co.*,

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1 16 F.3d 929 (8th Cir. 1994), “the consultant was intimately involved in the subject matter of
 2 litigation,” *Schaeffer*, 78 F. Supp. 3d at 1203; in *In re Copper Market Antitrust Litigation*, 200 F.R.D
 3 213 (S.D.N.Y. 2001), “the court found that the privilege extended to litigation-related
 4 communications to and from a public relations firm a corporation hired to respond to actual and
 5 anticipated litigation” *Schaeffer*, 78 F. Supp. 3d at 1203; and in *Schaeffer* itself, the consultant in
 6 question was hired amidst potential litigation and “acted as the public face of the company and
 7 provided information to [the company’s] legal staff that was useful and necessary to evaluate legal
 8 strategy for the company going forward,” *id.* at 1204. As a result, the consultant “acted as [the
 9 company’s] functional employee *for the purpose of the attorney-client privilege.*” *Id.*

10 On this last score, Ms. Hahn’s responsibilities and role stand in contrast to the cases cited
 11 and applied in *Schaeffer*, and to *Schaeffer* itself. Specifically, per Facebook’s own assertions about
 12 Ms. Hahn, Ms. Hahn was specifically and solely a *communications* employee at Facebook. *See Ex.*
 13 *J.* There is not a single assertion in Facebook’s bullet list regarding Ms. Hahn’s role in Facebook’s
 14 legal strategy, or on Facebook’s legal team. *See id.* Instead, Ms. Hahn’s role—*as described by*
 15 *Facebook*—was as an important part of its communications team and strategy, which explains her
 16 presence throughout the decidedly non-legal communications in Exs. C-E. This is similar to the
 17 *Calvin Klein* case discussed in *Schaeffer* (*see Calvin Klein Trademark Trust v. Wachner*, 198 F.R.D.
 18 53 (S.D.N.Y. 2000)), in which “the communications at issue appeared on their face to be routine
 19 suggestions from a public relations firm as to how to put the ‘spin’ most favorable to Calvin Klein
 20 on successive developments in the ongoing litigation.” *Schaeffer*, 78 F. Supp. 3d at 1204 (cleaned
 21 up). “The [*Calvin Klein*] court found that few, if any of the documents in issue appear to contain or
 22 reveal confidential communications from the underlying client made for the purpose of obtaining
 23 legal advice.” *Id.* (cleaned up).

24 So too here: even taking Facebook at its word, there is *no* evidence that Ms. Hahn was
 25 functionally part of Facebook’s *legal* team, and thereby could be privy to confidential attorney-
 26 client communications for a *legal* purpose—and this makes perfect sense given the overall context
 27 of the challenged communications as non-legal in nature. *See, e.g., Planned Parenthood Fed’n of*
 28 *Am., Inc. v. Ctr. For Med. Progress*, 2019 WL 1950381, at *6 (N.D. Cal. May 1, 2019) (“the

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1 dispositive question [for the functional employee inquiry] is the consultant’s relationship to the
 2 company and whether by virtue of that relationship she possesses information about the company
 3 that would assist the company’s attorneys in *rendering legal advice*” (emphasis added and cleaned
 4 up)); *LG Elecs. U.S.A., Inc. v. Whirlpool Corp.*, 661 F. Supp. 2d 958, 964 (N.D. Ill. 2009) (not
 5 “functional equivalent” of employees where consultants’ work not “necessary to assist counsel in
 6 rendering legal advice”). Ms. Hahn was a communications consultant for Facebook, and the
 7 challenged communications discuss press strategy; nothing more. Ms. Hahn’s—a non-member of
 8 the legal team, functional or otherwise—presence on every communication in the email thread at
 9 issue simply underscores that Exs. C-D do not contain any confidential attorney-client
 10 communications made primarily for the purpose of legal advice.

11 **III. Facebook Previously Produced The Challenged Communications, And Has**
 12 **Offered No Facts To Establish Its Past Production Was Inadvertent**

13 Each of the challenged communications was previously produced in unredacted form at least
 14 once, outside the context of this litigation. For example, Facebook admittedly produced each of the
 15 challenged communications to the Federal Trade Commission in 2019 as part of a civil investigation.
 16 Ordinarily, such a disclosure would waive privilege over the produced information. *See In re Pacific*
 17 *Pictures Corp.*, 679 F.3d 1121 (9th Cir. 2012); *see also Church & Dwight Co. v. Mayer Lab’ys,*
 18 *Inc.*, 2011 WL 6119146, at *1 (N.D. Cal. Dec. 8, 2011) (prior production to FTC waived privilege
 19 in subsequent private antitrust litigation); *United States v. Paulus*, 2021 WL 4494607, at *7 (E.D.
 20 Ky. Sep. 30, 2021) (determining that production of documents to government in prior investigation
 21 “resulted in waiver of both attorney-client and work product privileges” in subsequent litigation,
 22 and Rule 502(d) clawback order entered in subsequent litigation did not “retroactively limit the
 23 effect of [producing party’s] disclosure” of documents in prior investigation because 502(d) order
 24 “cannot govern an entirely separate disclosure that occurred in a different proceeding.”).

25 It is Facebook’s burden under Ninth Circuit law to *establish* (not just assert) non-waiver.
 26 *See, e.g., Ruehle*, 583 F.3d at 607-08 (“unless the protection be waived” is one of the eight essential
 27 elements of attorney-client privilege, and “[t]he party asserting the privilege bears the burden of
 28 *proving each essential element*” (emphasis added)). However, despite months of requests by

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1 Plaintiffs, Facebook has declined to offer *any* specific facts regarding its past production(s) of the
2 challenged communications. *See* Ex. J at 1-7; Ex. N; Ex. O. Facebook has refused to even identify
3 to Plaintiffs (i) every entity Facebook previously produced these communications to; (ii) the dates
4 and other circumstances of those production(s); (iii) when and how a clawback communication was
5 made to those other entities; (iv) the circumstances of Facebook's review prior to previously
6 producing the communications in question; or (v) any specific facts at all to support Facebook's
7 claim that its previous production(s) of the information Facebook now claims privilege over was (or
8 were) "inadvertent." *See id.* This has made it impossible for Plaintiffs to actually rebut (or even
9 evaluate) Facebook's claim of inadvertent production in this brief—even though Plaintiffs
10 specifically asked for this information in order to draft this brief, most recently on November 2,
11 2021. *See* Ex. J at 3. And unless Facebook offers actual evidence on inadvertence—including at
12 minimum the basic facts outlined above—in its submission to the Court, it will have run afoul of its
13 evidentiary burden to establish non-waiver over the contested communications. *See Ruehle*, 583
14 F.3d at 607-08; *Viamedia, Inc. v. Comcast Corp.*, 2017 WL 2834535, at *3-*7 (N.D. Ill. Jun. 30,
15 2017) (analyzing evidentiary support for claim of inadvertence); *Coles Wexford Hotel, Inc. v.*
16 *UPMC and Highmark, Inc.*, 2016 WL 462856, at *1-*3 (W.D. Pa. Feb. 8, 2016) (same); Fed. R.
17 Evid. 502(b).

CONCLUSION

19 For the foregoing reasons, the redacted communications in Exs. C-E are not attorney-client
20 privileged, and Facebook should be compelled to produce each of the documents listed in Ex. B to
21 Plaintiffs in fully unredacted form.

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1 DATED: November 8, 2021

Respectfully submitted,

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ATTESTATION OF BRIAN J. DUNNE

2 This document is being filed through the Electronic Case Filing (ECF) system by attorney
3 Brian J. Dunne. By his signature, Mr. Dunne attests that he has obtained concurrence in the filing
4 of this document from each of the attorneys identified on the caption page and in the above signature
5 block.

Dated: November 8, 2021

By /s/ Brian J. Dunne

Brian J. Dunne

CERTIFICATE OF SERVICE

11 I hereby certify that on this 8th day of November 2021, I electronically transmitted the
12 foregoing document to the Clerk's Office using the CM/ECF System, causing the document to be
13 electronically served on all attorneys of record.

By /s/ Brian J. Dunne

Brian J. Dunne

EXHIBIT B

(Filed Under Seal)

HIGHLY CONFIDENTIAL Klein v. Facebook (Case No. 5:20-cv-08570-LHK) Privilege and Redaction Log August 20, 2021																
Log Entry No.	Author	Recipients	CC	BCC	Date	Privilege Description	FTC Bates Begin	FTC Bates End	Email Subject	Title	Privilege Type	Withheld/Redacted	Relevant Litigation	Relevant Attorney	All Participants	Page Count
00000001					04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn	FB_FTC_CID_02010030	FB_FTC_CID_02010036	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000002					04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn;	FB_FTC_CID_02010037	FB_FTC_CID_02010043	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000003					04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn;	FB_FTC_CID_02010044	FB_FTC_CID_02010050	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000004					04/09/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn	FB_FTC_CID_02024562	FB_FTC_CID_02024568	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000005		Rebecca Hahn			04/09/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies.	FB_FTC_CID_02024695	FB_FTC_CID_02024704	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000006					04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn	FB_FTC_CID_02024726	FB_FTC_CID_02024732	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000007					04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn	FB_FTC_CID_02024959	FB_FTC_CID_02024963	RE: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000008					04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn;	FB_FTC_CID_02025164	FB_FTC_CID_02025170	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				
00000009					04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies. Rebecca Hahn	FB_FTC_CID_02025189	FB_FTC_CID_02025197	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted				

* Denotes that the listed individual is an attorney.

HIGHLY CONFIDENTIAL Klein v. Facebook (Case No. 5:20-cv-08570-LHK) Privilege and Redaction Log August 20, 2021																
Log Entry No.	Author	Recipients	CC	BCC	Date	Privilege Description	FTC Bates Begin	FTC Bates End	Email Subject	Title	Privilege Type	Withheld/Redacted	Relevant Litigation	Relevant Attorney	All Participants	Page Count
00000010	[REDACTED]*	[REDACTED]	Rebecca Hahn [REDACTED]	[REDACTED]	04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies.	FB_FTC_CID_02025198	FB_FTC_CID_02025203	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted	[REDACTED]	[REDACTED]		
00000011	[REDACTED]	[REDACTED]	Rebecca Hahn [REDACTED]	[REDACTED]	04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies.	FB_FTC_CID_02025204	FB_FTC_CID_02025208	A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted	[REDACTED]	[REDACTED]		
00000012	[REDACTED]*	[REDACTED]	Rebecca Hahn [REDACTED]	[REDACTED]	04/08/2018	Email seeking and providing legal advice regarding Facebook's API/platform policies.	FB_FTC_CID_02025209	FB_FTC_CID_02025214	Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today		Attorney Client	Privileged - Redacted	[REDACTED]	[REDACTED]		

* Denotes that the listed individual is an attorney.

HIGHLY CONFIDENTIAL

EXHIBIT C

(Filed Under Seal; Highlighting in Original)

From: [REDACTED]
Sent: Mon 4/9/2018 8:58:19 PM (UTC-08:00)
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

I'm not best able to answer that. [REDACTED] is our best POC (and/or [REDACTED] or [REDACTED] or [REDACTED] I believe a batch was added in 2012. My recollection is we have been ad hoc, but partnerships and enforcement may have more details.

Sent from my iPhone

On Apr 9, 2018, at 9:31 PM, Rebecca Hahn <RHahn@theoutcastagency.com> wrote:

When did we do that?

From: [REDACTED] >
Date: Monday, April 9, 2018 at 9:18 PM
To: [REDACTED]
Cc: [REDACTED]
[REDACTED]
Rebecca Hahn <RHahn@theoutcastagency.com>, [REDACTED] >
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

True that ;)

Sent from my iPhone
On Apr 9, 2018, at 9:10 PM, [REDACTED] wrote:

R8

Redacted

[REDACTED] | Legal | Facebook, Inc.
[REDACTED]

From: [REDACTED] >
Date: Monday, April 9, 2018 at 11:56 PM
To: [REDACTED] >
Cc: [REDACTED]
[REDACTED]
RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>, [REDACTED]
[REDACTED]
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

He can't figure this out on his own. He can ask developers but there isn't an independent way for him to find this out.

Me again... Josh is pushing on the list of apps against which we enforce our policy. We can not comment – but my q is whether or not he will be able to figure out which ones we do this for? – is there any way this could happen, other than talking to the app developers?

From: [REDACTED] >

Date: Sunday, April 8, 2018 at 3:16 PM

To: [REDACTED] >

Cc: [REDACTED]

[REDACTED]
Rebecca Hahn

Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

R7

Redacted

[REDACTED] | Legal | Facebook, Inc.

From: [REDACTED] >

Date: Sunday, April 8, 2018 at 3:13 PM

To: [REDACTED] >

Cc: [REDACTED]

RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>, [REDACTED]

Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

I can't confirm whether it was Snow or one of the many versions of Yellow that we added last as i am not close to my computer right now. Either way they are both (visual) messaging apps.

On Apr 8, 2018, at 4:56 PM, [REDACTED] wrote:

+ [REDACTED]

R6

Redacted

R6

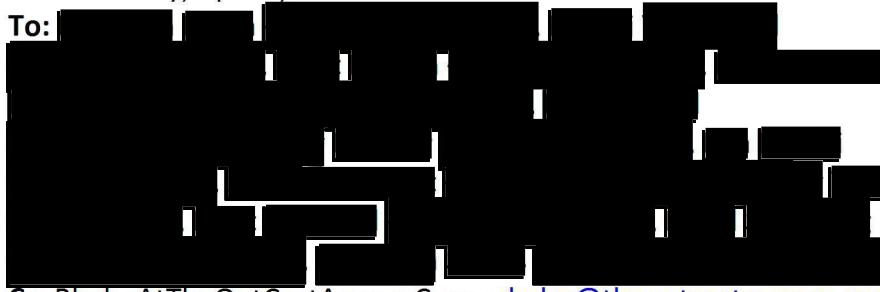
Redacted



From: [REDACTED]

Date: Sunday, April 8, 2018 at 2:50 PM

To: [REDACTED]

A large rectangular redaction box covering the majority of the email body content.

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>, [REDACTED]

Subject: RE: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

The only thing I'd add on top of Panjak's message is that Javi and Justin have described the rationale for this policy as avoiding user confusion. Specifically, our principle is that all messaging apps and apps with a feed based interface

From: [REDACTED]
Sent: Sunday, April 8, 2018 2:49 PM
To: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>;
[REDACTED]
Subject: A/C Priv - Re: Questions about Find Friends access removed from
competitors for article today

A/C Priv

Adding [REDACTED] and [REDACTED] for institutional knowledge on how we've previously externally messaged the policy Josh/TC asks about below:

I'm working on a story to be published this evening about Facebook's history of removing Find Friends access from apps that replicate core functionality or don't share content back.

Can you provide a list of apps that have had this happen? I know of Twitter, Vine, Voxer, MessageMe, Wonder, Phhoto (cut off by Instagram), and Path (cut off for spamming uploaded phone contacts). █ WE WON'T COMMENT HERE

— any thoughts here?

From: [REDACTED]
Date: Sunday, April 8, 2018 at 2:28 PM

Cc: Rebecca Hahn <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

R5 Redacted

I should chime in if I left out any context.

From: [REDACTED]
Date: Sunday, April 8, 2018 at 2:16 PM
To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

Yes that's the easy q

The harder question is why we have this policy and what criteria we apply.

R4 Redacted

From: [REDACTED]

Date: Sunday, April 8, 2018 at 2:13 PM

To: [REDACTED]

Cc: Rebecca Hahn <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

R3 Redacted

Get [Outlook for iOS](#)

From: [REDACTED]

Sent: Sunday, April 8, 2018 2:07:32 PM

To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom

Subject: Re: Questions about Find Friends access removed from competitors for article today

+ [REDACTED]

R2 Redacted

R2

Redacted

[REDACTED] Legal | Facebook, Inc.
[REDACTED]

From: [REDACTED]

Date: Sunday, April 8, 2018 at 1:55 PM

To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from
competitors for article today

Hello All,

We have historically restricted Messaging apps from having access to the users_friends (including app friends). Pankaj/Alison have more authority to speak to this policy, but we have been keeping it broad enough to allow us to restrict apps that replicate core Facebook (most mostly Messenger functionality).

A few of the apps that have been in this list:

Twitter: 135811653099227, 2231777543

iTunes Ping: 146879158663523

Tweetdeck: 56212371378

Tellit: 358538967573629

YouTube: 87741124305

eBuddy: 2568656689, 127229817336080

Voxer: 108717019189000

TextPlus: 194671910604807

XMS: 137409049650615

MessageMe: 249820361808082

QQChat: 344134215672609

Band: 439691136064581

Line: 106149969545611

WeChat: 290293790992170

Snow: 654085398029607

Zalo: 198235073635027

Tribe: 1743579545897830

Yellow: 152071551534437, 478541172220486, 121523474607279,
163120830425401, 214976725587824, 381126551909069, 189446171109854,
420523694704108, 392431224194952, 353396508077924,

Also for completeness, a year or so ago, we had a debate about applying the

Best,

██████████

From: ██████████

Date: Sunday, April 8, 2018 at 3:50 PM

To: ██████████

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██████████

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

+██████████ who has policy context

██████████

From: ██████████

Date: Sunday, April 8, 2018 at 1:31 PM

To: ██████████

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██████████

██████████

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

Hi all,

I'm looping in @██████████ and @██████████ who I believe have been closely involved with this policy.

██████████

R1 Redacted

██████████

Get [Outlook for iOS](#)

From: ██████████

Sent: Sunday, April 8, 2018 1:12 PM

Subject: Re: Questions about Find Friends access removed from competitors for article today

To: ██████████

██████████

██████████

██████████

██████████

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

+ [REDACTED] and [REDACTED]

I don't know much about this [REDACTED] [REDACTED] and @ [REDACTED] [REDACTED], any insight you can provide here?

From: [REDACTED]
Date: Sunday, April 8, 2018 at 12:01 PM
To: [REDACTED]
[REDACTED]
[REDACTED]
Cc: [REDACTED], RhahnAtTheOutCastAgencyCom
<rhahn@theoutcastagency.com>
Subject: Fwd: Questions about Find Friends access removed from competitors for article today

Who's the right person to handle this?

Begin forwarded message:

From: Josh Constine <joshc@techcrunch.com>
Date: April 8, 2018 at 11:53:38 AM PDT
To: [REDACTED]
Subject: Questions about Find Friends access removed from competitors for article today

Hello,

I'm working on a story to be published this evening about Facebook's history of removing Find Friends access from apps that replicate core functionality or don't share content back.

Can you provide a list of apps that have had this happen? I know of Twitter, Vine, Voxer, MessageMe, Wonder, Phhoto (cut off by Instagram), and Path (cut off for spamming uploaded phone contacts).

Does Facebook have a statement about why its policy states "You may not use Facebook Platform to promote, or to export user data to, a product or service that replicates a core Facebook product or service without our permission" (now listed as "Don't replicate core functionality that Facebook already provides." in the TOS)? How does Facebook respond to the criticism that if users want to share their friend list with another app and find their friends there, that Facebook blocking that is both anti-competitive and hurts users by reducing data portability?

What is Facebook's explanation for not allowing the Download

Your Information export of friends' email addresses that are
visible to a user on those friends' profiles?

Thanks,

--

Josh Constine
Editor-At-Large, TechCrunch
[\(585\)750-5674](tel:(585)750-5674)
<http://www.twitter.com/JoshConstine>
joshc@techcrunch.com

EXHIBIT D

(Filed Under Seal; Highlighting in Original)

To:
Cc:

Case 3:20-cv-08570-JD Document 195-1 Filed 11/15/21 Page 39 of 65

: RhahnAtTheOutCastAgencyCom[rhahn@theoutcastagency.com];

From: [REDACTED]
Sent: Sun 4/8/2018 2:19:00 PM (UTC-08:00)
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

R9

Redacted

On April 8, 2018 at 3:11:09 PM, [REDACTED] wrote:

[REDACTED] for input on whether we've added anyone since Snow to the gatekeeper. Looks like Zalo, Tribe, and Yellow come after Snow but I'm not sure of the order)
I'm quite sure Google+ and YouTube have similar policies. Looking now.

Sent from my iPhone

On Apr 8, 2018, at 2:56 PM, [REDACTED] wrote:

CONFIDENTIAL TREATMENT REQUESTED BY FACEBOOK, INC
HIGHLY CONFIDENTIAL

FB_FTC_CID_02025189
PALM-002033773

+ [REDACTED]

R6 Redacted

[REDACTED] | Legal | Facebook, Inc.

From: [REDACTED]
Date: Sunday, April 8, 2018 at 2:50 PM

To: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>, [REDACTED]

Subject: RE: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

The only thing I'd add on top of Panjak's message is that Javi and Justin have described the rationale for this policy as avoiding user confusion. Specifically, our principle is that all messaging apps and apps with a feed based interface are not allowed to use this API to avoid user confusion. To date, we have only applied the limitation to messaging apps and apps that have a feed based interface – and even there for administrative reasons we have only restricted apps with significant volumes of users and/or a high growth rate.

From: [REDACTED]
Sent: Sunday, April 8, 2018 2:49 PM
To: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>; [REDACTED]
[REDACTED]
Subject: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

A/C Priv

Adding [REDACTED] and [REDACTED] for institutional knowledge on how we've previously externally messaged the policy
Josh/TC asks about below:

I'm working on a story to be published this evening about Facebook's history of removing Find Friends access from apps that replicate core functionality or don't share content back.

Can you provide a list of apps that have had this happen? I know of Twitter, Vine, Voxer, MessageMe, Wonder, Phhoto (cut off by Instagram), and Path (cut off for spamming uploaded phone contacts). **WE WON'T COMMENT HERE**

Does Facebook have a statement about why its policy states "You may not use Facebook Platform to promote, or to export user data to, a product or service that replicates a core Facebook product or service without our permission" (now listed as "Don't replicate core functionality that Facebook already provides." in the TOS)? How does Facebook respond to the criticism that if users want to share their friend list with another app and find their friends there, that Facebook blocking that is both anti-competitive and hurts users by reducing data portability? █ **WHAT REASON AND/OR CRITERIA SHOULD WE CITE FOR WHY/HOW WE APPLY THIS POLICY?** Here's what Justin said in the TC article in 2013: "For a much smaller number of apps that are using Facebook to either replicate our functionality or bootstrap their growth in a way that creates little value for people on Facebook, such as not providing users an easy way to share back to Facebook, we've had **policies** against this that we are further clarifying today (see [I.10](#))."

— any thoughts here?

From: [REDACTED]
Date: Sunday, April 8, 2018 at 2:28 PM
To: [REDACTED]

Subject: Re: Questions about Find Friends access removed from competitors for article today

R5 Redacted

■■■ should chime in if I left out any context.

■■■ | Legal | Facebook, Inc.

From: ■■■
Date: Sunday, April 8, 2018 at 2:16 PM
To: ■■■

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>
Subject: Re: Questions about Find Friends access removed from competitors for article today

Yes that's the easy q

R4 Redacted

From: [REDACTED]

Date: Sunday, April 8, 2018 at 2:13 PM

To: [REDACTED]

Cc: Rebecca Hann <rnhann@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

R3 Redacted

Get [Outlook for iOS](#)

From: [REDACTED]

Sent: Sunday, April 8, 2018 2:07:32 PM

To: [REDACTED]

Cc: RhannAtTheOutCastAgencyCom

Subject: Re: Questions about Find Friends access removed from competitors for article today

+ [REDACTED]

R2

Redacted

R2

Redacted

[REDACTED]

[REDACTED] Legal | Facebook, Inc.
[REDACTED] [REDACTED]

From: [REDACTED]
Date: Sunday, April 8, 2018 at 1:55 PM

To: [REDACTED]
[REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>
Subject: Re: Questions about Find Friends access removed from competitors for article today

Hello All,

We have historically restricted Messaging apps from having access to the users_friends (including app friends). Pankaj/Alison have more authority to speak to this policy, but we have been keeping it broad enough to allow us to restrict apps that replicate core Facebook (most mostly Messenger functionality).

A few of the apps that have been in this list:

Twitter: 135811653099227, 2231777543

iTunes Ping: 146879158663523

Tweetdeck: 56212371378

YouTube: 87741124305

eBuddy: 2568656689, 127229817336080

Voxer: 108717019189000

TextPlus: 194671910604807

XMS: 137409049650615

MessageMe: 249820361808082

QQChat: 344134215672609

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WeChat: 290293790992170

Snow: 654085398029607

Zalo: 198235073635027

Tribe: 1743579545897830

Yellow: 152071551534437, 478541172220486, 121523474607279, 163120830425401, 214976725587824,
381126551909069, 189446171109854, 420523694704108, 392431224194952, 353396508077924,

Also for completeness, a year or so ago, we had a debate about applying the same restrictions to apps like [Musical.ly](#), Periscope, etc but we decided not to do so.

Best,

[REDACTED]

From: [REDACTED]

Date: Sunday, April 8, 2018 at 3:50 PM

To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

+ [REDACTED] who has policy context

From: [REDACTED]
Date: Sunday, April 8, 2018 at 1:31 PM
To: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>
Subject: Re: Questions about Find Friends access removed from competitors for article today

Hi all,

I'm looping in [REDACTED] and [REDACTED], who I believe have been closely involved with this policy.

@ [REDACTED] **R1 Redacted** [REDACTED]

Get [Outlook for iOS](#)

From: [REDACTED]
Sent: Sunday, April 8, 2018 1:12 PM
Subject: Re: Questions about Find Friends access removed from competitors for article today
To: [REDACTED]
[REDACTED]
[REDACTED]
Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

+ [REDACTED] and [REDACTED]

I don't know much about this - @ [REDACTED] and @ [REDACTED], any insight you can provide here?

From: [REDACTED]
Date: Sunday, April 8, 2018 at 12:01 PM
To: [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED] RhahnAtTheOutCastAgencyCom
<rhahn@theoutcastagency.com>
Subject: Fwd: Questions about Find Friends access removed from competitors for article today

Who's the right person to handle this?

From: Josh Constine <joshc@techcrunch.com>
Date: April 8, 2018 at 11:53:38 AM PDT
To: [REDACTED]
Subject: Questions about Find Friends access removed from competitors for article today

Hello,

I'm working on a story to be published this evening about Facebook's history of removing Find Friends access from apps that replicate core functionality or don't share content back.

Can you provide a list of apps that have had this happen? I know of Twitter, Vine, Voxer, MessageMe, Wonder, Phhoto (cut off by Instagram), and Path (cut off for spamming uploaded phone contacts).

Does Facebook have a statement about why its policy states "You may not use Facebook Platform to promote, or to export user data to, a product or service that replicates a core Facebook product or service without our permission" (now listed as "Don't replicate core functionality that Facebook already provides." in the TOS)? How does Facebook respond to the criticism that if users want to share their friend list with another app and find their friends there, that Facebook blocking that is both anti-competitive and hurts users by reducing data portability?

What is Facebook's explanation for not allowing the Download Your Information export of friends' email addresses that are visible to a user on those friends' profiles?

Thanks,

--

Josh Constine
Editor-At-Large, TechCrunch

[\(585\)750-5674](tel:(585)750-5674)
<http://www.twitter.com/JoshConstine>
joshc@techcrunch.com

EXHIBIT E

(Filed Under Seal; Highlighting in Original)

To:
Cc:

Case 3:20-cv-08570-JD Document 195-1 Filed 11/15/21 Page 49 of 65

RhahnAtTheOutCastAgencyCom[rhahn@theoutcastagency.com];

From: [REDACTED]
Sent: Sun 4/8/2018 3:10:13 PM (UTC-08:00)
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

+ @ [REDACTED]

We added Tribe, Yellow, Zalo, and B612 after Snow. B612 was the last addition and was made in March 2017.

[REDACTED]
Head of Global Developer Operations
Facebook, Inc.
e: [REDACTED] fb: [REDACTED]
1 Hacker Way, Menlo Park, CA 94025

From: [REDACTED]
Date: Sunday, April 8, 2018 at 3:11 PM

To: [REDACTED]
Cc: [REDACTED]

RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>, [REDACTED]

Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

+ [REDACTED] for input on whether we've added anyone since Snow to the gatekeeper. Looks like Zalo, Tribe, and Yellow come after Snow but I'm not sure of the order)

I'm quite sure Google+ and YouTube have similar policies. Looking now.

Sent from my iPhone
On Apr 8, 2018, at 2:56 PM, [REDACTED] wrote:

+ [REDACTED]

R6

Redacted

R6

Redacted

| Legal | Facebook, Inc.

From: [REDACTED] [REDACTED]
Date: Sunday, April 8, 2018 at 2:50 PM

To:

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>, [REDACTED]
[REDACTED] [REDACTED]
Subject: RE: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

The only thing Facebook is top of mind is messaging. Facebook has described the rationale for this policy, as avoiding user confusion. Specifically, our principle is that all messaging apps and apps with a feed based interface are not allowed to use this API to avoid user confusion. To date, we have only applied the limitation to messaging apps and apps that have a feed based interface – and even there for administrative reasons we have only restricted apps with significant volumes of users and/or a high growth rate.

From: [REDACTED]
Sent: Sunday, April 8, 2018 2:49 PM

To:

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>; [REDACTED]
Subject: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

A/C Priv

Adding [REDACTED] and [REDACTED] for institutional knowledge on how we've previously externally messaged the policy Josh/TC asks about below:

I'm working on a story to be published this evening about Facebook's history of removing Find Friends access from apps that replicate core functionality or don't share content back.

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█ – any thoughts here?

From: █
Date: Sunday, April 8, 2018 at 2:28 PM

To: █

Cc: Rebecca Hahn <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

R5

Redacted

█ should chime in if I left out any context.

█ | Legal | Facebook, Inc.

From: █

Date: Sunday, April 8, 2018 at 2:16 PM

To: █

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Yes that's the easy q

The harder q is why we have this policy and what criteria we apply. [REDACTED]

Redacted

R4 Redacted

From: [REDACTED]

Date: Sunday, April 8, 2018 at 2:13 PM

To: [REDACTED]

Cc: Rebecca Hahn <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

R3 Redacted

Get [Outlook for iOS](#)

From: [REDACTED]

Sent: Sunday, April 8, 2018 2:07:32 PM

To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom

Subject: Re: Questions about Find Friends access removed from competitors for article today

+ [REDACTED]

R2 Redacted

+ [REDACTED] who has policy context

From: [REDACTED]

Date: Sunday, April 8, 2018 at 1:31 PM

To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

Hi all,

I'm looping in @ [REDACTED] and @ [REDACTED], who I believe have been closely involved with this policy.

@ [REDACTED] **R1 Redacted**

Get [Outlook for iOS](#)

From: [REDACTED]

Sent: Sunday, April 8, 2018 1:12 PM

Subject: Re: Questions about Find Friends access removed from competitors for article today

To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

+ [REDACTED] and [REDACTED]

I don't know much about this – @ [REDACTED] and @ [REDACTED], any insight you can provide here?

From: [REDACTED]

Date: Sunday, April 8, 2018 at 12:01 PM

To: [REDACTED]

Cc: [REDACTED], RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Fwd: Questions about Find Friends access removed from competitors for article today

Who's the right person to handle this?

Begin forwarded message:

From: Josh Constine <joshc@techcrunch.com>

Date: April 8, 2018 at 11:53:38 AM PDT

Hello,

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Does Facebook have a statement about why its policy states "You may not use Facebook Platform to promote, or to export user data to, a product or service that replicates a core Facebook product or service without our permission" (now listed as "Don't replicate core functionality that Facebook already provides." in the TOS)? How does Facebook respond to the criticism that if users want to share their friend list with another app and find their friends there, that Facebook blocking that is both anti-competitive and hurts users by reducing data portability?

What is Facebook's explanation for not allowing the Download Your Information export of friends' email addresses that are visible to a user on those friends' profiles?

Thanks,

--
Josh Constine
Editor-At-Large, TechCrunch
[\(585\)750-5674](tel:(585)750-5674)
<http://www.twitter.com/JoshConstine>
joshc@techcrunch.com

EXHIBIT L

(Filed Under Seal; Highlighting in Original)

Haha seriously

Thanks for your help

From: [REDACTED]
Date: Wednesday, April 11, 2018 at 9:07 AM
To: [REDACTED]
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

That came out just fine! Good job! He probably knows that technically this is almost impossible ☺ Facebook should at least offer a method for your exporting hashed version of that contact info that other apps could use to help you find your friends there without violating the privacy of those friends

From: [REDACTED]
Date: Wednesday, April 11, 2018 at 9:03 AM
To: [REDACTED]
Cc: [REDACTED]
[REDACTED], RhahnAtTheOutCastAgencyCom
<rhahn@theoutcastagency.com>, [REDACTED]
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

Here's where this netted out thus far – Josh pulled in yesterday's testimony:

TechCrunch: Zuckerberg claims competition from “8 social apps”, but Facebook owns 3
By Josh Constine
<https://techcrunch.com/2018/04/11/facebook-competition/>

Mark Zuckerberg's flimsy defense when congress asked about a lack of competition to Facebook has been to cite that the average American uses eight social apps. But that conveniently glosses over the fact that Facebook owns three of the top 10 U.S. iOS apps: #4 Instagram, #6 Messenger, and #8 Facebook according to App Annie. The top 3 apps are games. Facebook is building its Watch video hub to challenge #5 YouTube, and has relentlessly cloned Stories to beat #7 Snapchat. And Facebook also owns #19 WhatsApp. Zoom in to just “social networking apps”, and Facebook owns the entire top 3.

“The average American I think uses eight different communication and social apps. So there’s a lot of different choice and a lot of innovation and activity going on in this space” Zuckerberg said when asked about whether Facebook is a monopoly by Senator Graham during yesterday’s Senate hearing, and he’s trotted out that same talking point that was on his note sheet during today’s House testimony.

But Facebook has relentlessly sought to acquire or co-opt the features of its competitors. That’s why any valuable regulation will require congress to prioritize competition. That means either breaking up Facebook, Instagram, and WhatsApp; avoiding rules that are easy for Facebook to comply with but prohibitively expensive for potential rivals to manage; or ensuring data portability that allows users to choose where to take their content and personal information.

Breaking up Facebook, or at least preventing it from acquiring established social networks in the future, would be the most powerful way to promote competition in the space. Facebook’s multi-app structure creates economies of scale in data that allow it to share ad targeting and sales teams, backend engineering, and relevancy-sorting algorithms. That makes it tough for smaller competitors without as much money or data to provide the public with more choice.

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Data portability gives users the option to choose the best social network for them, rather than being stuck where they already are. Facebook provides a Download Your Information tool for exporting your content. But photos come back compressed, and you don't get the contact info of friends unless they opt in. The list of friends' names you receive doesn't allow you to find them on other apps the way contact info would. Facebook should at least offer a method for you exporting hashed version of that contact info that other apps could use to help you find your friends there without violating the privacy of those friends. Meanwhile, Instagram entirely lacks a Download Your Information tool.

Congress should push Zuckerberg to explain what apps compete with Facebook as a core identity provider, an omni-purpose social graph, or cross-platform messaging app. Without choice, users are at the mercy of Facebook's policy and product examples. All of the congressional questions about data privacy and security don't mean much to the public if they have no viable alternative to Facebook. The fact that Facebook owns or clones the majority of the 8 social apps used by the average American is nothing for Zuckerberg to boast about.

From: [REDACTED]
Date: Monday, April 9, 2018 at 9:10 PM
To: [REDACTED]
Cc: [REDACTED]
[REDACTED] Rebecca Hahn <rhahn@theoutcastagency.com>,
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

Redacted

[REDACTED] | Legal | Facebook, Inc.

From: [REDACTED]
Date: Monday, April 9, 2018 at 11:56 PM
To: [REDACTED]
Cc: [REDACTED]
[REDACTED] RhahnAtTheOutCastAgencyCom
<rhahn@theoutcastagency.com>
Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

He can't figure this out on his own. He can ask developers but there isn't an independent way for him to find this out.

Sent from my iPhone
On Apr 9, 2018, at 8:20 PM, [REDACTED] wrote:

Me again... Josh is pushing on the list of apps against which we enforce our policy. We can not comment – but my q is whether or not he will be able to figure out which ones we do this for? – is there any way this could happen, other than talking to the app developers?

To: [REDACTED]

Cc: [REDACTED]

Rebecca Hahn <rhahn@theoutcastagency.com>, [REDACTED]

Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

Redacted

[REDACTED] Legal | Facebook, Inc.
[REDACTED]

From: [REDACTED]

Date: Sunday, April 8, 2018 at 3:13 PM

To: [REDACTED]

Cc: [REDACTED]

[REDACTED], RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>, [REDACTED]

Subject: Re: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

I can't confirm whether it was Snow or one of the many versions of Yellow that we added last as i am not close to my computer right now. Either way they are both (visual) messaging apps.

On Apr 8, 2018, at 4:56 PM, [REDACTED] wrote:

+ [REDACTED]

Redacted

Redacted

| Legal | Facebook, Inc.

From: [REDACTED] [REDACTED]

To:

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>.

Subject: RE: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

The only thing I'd add on top of Panjak's message is that Javi and Justin have described the rationale for this policy as avoiding user confusion. Specifically, our principle is that all messaging apps and apps with a feed based interface are not allowed to use this API to avoid user confusion. To date, we have only applied the limitation to messaging apps and apps that have a feed based interface – and even there for administrative reasons we have only restricted apps with significant volumes of users and/or a high growth rate.

From: [REDACTED] [REDACTED]
Sent: Sunday, April 8, 2018 2:49 PM

To:

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: A/C Priv - Re: Questions about Find Friends access removed from competitors for article today

A/C Priv

Adding [REDACTED] and [REDACTED] for institutional knowledge on how we've previously externally messaged the policy Josh/TC asks about below:

I'm working on a story to be published this evening about Facebook's history of removing Find Friends access from apps that replicate core functionality or don't share content back.

WE WON'T COMMENT HERE

Does Facebook have a statement about why its policy states "You may not use Facebook Platform to promote, or to export user data to, a product or service that replicates a core Facebook product or service without our permission" (now listed as "Don't replicate core functionality that Facebook already provides." in the TOS)? How does Facebook respond to the criticism that if users want to share their friend list with another app and find their friends there, that Facebook blocking that is both anti-competitive and hurts users by reducing data portability? █

WHAT REASON AND/OR CRITERIA

SHOULD WE CITE FOR WHY/HOW WE APPLY THIS POLICY? Here's what Justin said in the TC article in 2013: "For a much smaller number of apps that are using Facebook to either replicate our functionality or bootstrap their growth in a way that creates little value for people on Facebook, such as not providing users an easy way to share back to Facebook, we've had **policies** against this that we are further clarifying today (see I.10)." █

█ – any thoughts here?

From: █

Date: Sunday, April 8, 2018 at 2:28 PM

To: █

Cc: Rebecca Hahn <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

Redacted

█ should chime in if I left out any context.

█ | Legal | Facebook, Inc.

From: █

Date: Sunday, April 8, 2018 at 2:16 PM

To: █

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

Yes that's the easy q

The harder q is why we have this policy and what criteria we apply.

Redacted

Redacted

From: [REDACTED]

Date: Sunday, April 8, 2018 at 2:13 PM

To: [REDACTED]

[REDACTED]

Cc: Rebecca Hahn <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

Redacted

Get [Outlook for iOS](#)

From: [REDACTED]

Sent: Sunday, April 8, 2018 2:07:32 PM

To: [REDACTED]

[REDACTED]

Cc: RhahnAtTheOutCastAgencyCom

Subject: Re: Questions about Find Friends access removed from competitors for article today

+ [REDACTED]

Redacted

Redacted



From: [REDACTED]
Date: Sunday, April 8, 2018 at 1:55 PM

To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>
Subject: Re: Questions about Find Friends access removed from competitors for article today

Hello All,

We have historically restricted Messaging apps from having access to the users_friends (including app friends). Pankaj/Alison have more authority to speak to this policy, but we have been keeping it broad enough to allow us to restrict apps that replicate core Facebook (most mostly Messenger functionality).

A few of the apps that have been in this list:

Twitter: 135811653099227, 2231777543
iTunes Ping: 146879158663523
Tweetdeck: 56212371378
Telit: 358538967573629
YouTube: 87741124305
eBuddy: 2568656689, 127229817336080
Voxer: 108717019189000
TextPlus: 194671910604807
XMS: 137409049650615
MessageMe: 249820361808082
QQChat: 344134215672609
Band: 439691136064581
Line: 106149969545611
WeChat: 290293790992170
Snow: 654085398029607
Zalo: 198235073635027
Tribe: 1743579545897830
Yellow: 152071551534437, 478541172220486, 121523474607279, 163120830425401,
214976725587824, 381126551909069, 189446171109854, 420523694704108, 392431224194952,
353396508077924,

Also for completeness, a year or so ago, we had a debate about applying the same restrictions to apps like [Musical.ly](#), Periscope, etc but we decided not to do so.

Best,

From: [REDACTED]
Date: Sunday, April 8, 2018 at 3:50 PM

To: [REDACTED]
Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>
Subject: Re: Questions about Find Friends access removed from competitors for article today

From: [REDACTED]
Date: Sunday, April 8, 2018 at 1:31 PM

To: [REDACTED] [REDACTED] [REDACTED] [REDACTED]

1

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

Subject: Re: Questions about Find Friends access removed from competitors for article today

Hi all,

I'm looping in @ [REDACTED] and @ [REDACTED] who I believe have been closely involved with this policy.

@ - Redacted

Get [Outlook for iOS](#)

From: [REDACTED]
Sent: Sunday, April 8, 2018 1:12 PM
Subject: Re: Questions about Find Friends access removed from competitors for article today
To: [REDACTED]

Cc: RhahnAtTheOutCastAgencyCom <rhahn@theoutcastagency.com>

+ [] and []

From: [REDACTED]

Date: Sunday, April 8, 2018 at 12:01 PM

To: [REDACTED]

Cc: [REDACTED] RhahnAtTheOutCastAgencyCom

<rhahn@theoutcastagency.com>

Subject: Fwd: Questions about Find Friends access removed from competitors for article today

Who's the right person to handle this?

Begin forwarded message:

From: Josh Constine <joshc@techcrunch.com>

Date: April 8, 2018 at 11:53:38 AM PDT

To: Elisabeth Diana <elisabeth@fb.com>

Subject: Questions about Find Friends access removed from competitors for article today

Hello,

I'm working on a story to be published this evening about Facebook's history of removing Find Friends access from apps that replicate core functionality or don't share content back.

Can you provide a list of apps that have had this happen? I know of Twitter, Vine, Voxer, MessageMe, Wonder, Phhoto (cut off by Instagram), and Path (cut off for spamming uploaded phone contacts).

Does Facebook have a statement about why its policy states "You may not use Facebook Platform to promote, or to export user data to, a product or service that replicates a core Facebook product or service without our permission" (now listed as "Don't replicate core functionality that Facebook already provides." in the TOS)? How does Facebook respond to the criticism that if users want to share their friend list with another app and find their friends there, that Facebook blocking that is both anti-competitive and hurts users by reducing data portability?

What is Facebook's explanation for not allowing the Download Your Information export of friends' email addresses that are visible to a user on those friends' profiles?

Thanks,

--

Josh Constine

Editor-At-Large, TechCrunch

[\(585\)750-5674](tel:(585)750-5674)

<http://www.twitter.com/JoshConstine>

joshc@techcrunch.com